# Newspaper Features

# 2025





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### Feature Cafes and Coffee Shops

Editorial	The Shetland Times newsroom will contact companies for their editorial.
Photography	Supplied by the advertiser or by <i>The Shetland Times</i> photographer if required (no guaranteed usage).
What the feature is about	<b>RELAXING, ENJOYING AND FOCUSING</b> on our cafes and coffee shops. We will promote your products and business by asking five set questions and publish your answers along with your 5cm x 2 column colour advert. Along with a photo, this is your chance to lift those winter blues and encourage folk to pop in for a lovely drink and cake.



# Landwise

## 2025

#### Feature Landwise (5 issues per year)

Editorial	This is a news based feature compiled by The Shetland Times newsroom.
Photography	Taken by The Shetland Times photographer.
What the feature is about	<b>THIS ROUND-UP OF</b> the latest agricultural news and features focuses on Shetland, regional and national developments in this sector. We cover stories from our farming and crofting communities and those with a broader interest in agriculture. Our advertising packages are perfect for retailers, vehicle/plant franchises, mechanical services, feed suppliers, veterinary practices, insurers and similar industry related businesses. Book all five parts at one time to get the best coverage and deal.



#### Friday, 28th February, 2025

# VOICE

#### The commercial heart of Lerwick

#### Feature Harbour Voice

#### Editorial This is a news based feature complied by The Shetland Times newsroom.

Supplied by the advertiser or by The Shetland Times photographer if required Photography (no guaranteed usage).

What the feature is about **CELEBRATING LERWICK HARBOUR** as the "commercial heart of Shetland". The feature includes editorial and imagery aimed specifically at businesses whose work is linked to the harbour either by their location or the nature of their work. Focusing on commerce rather than leisure. If you are in the fishing, aquaculture, haulage, oil, renewables, shipping, stevedoring, butchery, food consumables supply, transport, fuel supply, diving, marine engineering or other related business, this provides the best platform to raise awareness of your business to a targeted industry audience.



## Energy Efficiency, Renewables & Recycling

#### Feature Energy Efficiency and Recycling

Editorial Supplied by the advertiser (300 words).

*Photography* Supplied by the advertiser or by *The Shetland Times* photographer if required (no guaranteed usage).

What the feature is about ROUND-UP OF "GREEN" news and advice about home energy efficiency, renewable energy options, recycling, reducing emissions. This is an unmissable feature for all businesses and organisations that have a strong desire to help protect the environment. Heating, insulation, scrap or salvage, electric motoring, renewable technology, funding bodies and others with eco-friendly products, services or initiatives can let everyone know about their great efforts and actions and availability through this annual feature.





#### Feature Weddings

*Editorial* Supplied by the advertiser (75 words).

*Photography* Supplied by the advertiser.

What the feature is about A FABULOUS OPPORTUNITY for businesses offering goods and services to help each happy couple plan their perfect wedding. Be part of their big day with suits, dresses, shoes, jewellery, kilt hire, local knitwear, hairdressing, fragrances, photography, floral bouquets, hall hire, bar services, outside catering, giftware, hotel services, accommodation lets, local tours, music hire, band bookings, cake making, wedding favours, vehicle hire, car rental or maybe even horse and cart hire. Let them know you're here to assist them!





#### Feature On the Water

Editorial	The Shetland Times newsroom will contact companies for their editorial.
Photography	Taken by <i>The Shetland Times</i> photographer (no guaranteed usage).
What the feature is about	<b>CELEBRATING ALL THE</b> watery pursuits many locals and spectators look forward to participating in. These include sailing, boat hire, diving, fishing, boat tours, wild water swimming, kayaking and water sports to name a few. We focus on leisure pursuits and those who provide the products and services around the isles and also include boat building, equipment maintenance and repair.





#### Feature National Pet Month

Editorial	The Shetland Times newsroom will contact companies for their editorial.	
Photography	Supplied by participants and advertiser (no guaranteed usage).	
What the feature is about	<b>TO MARK THIS</b> annual national event, a celebration of pets and the many benefits they bring to their owners, we cover responsible ownership and pet care. We run a "Picture Your Pet" competition and feature the top three as judged by the sponsors of the competition. Participants enter photographs of their pets through our www.facebook.com/ShetlandTimes page.	



#### Friday, 2nd May, 2025



### Feature Gardening and Outdoor DIY

Editorial	Supplied by	y the advertiser	(100 words).
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- *Photography* Supplied by the advertiser or by *The Shetland Times* photographer if required (no guaranteed usage).
- What the feature is about GARDENING AND OUTDOOR DIY is such a favourite pastime for many islanders that they are often longing for spring to get their projects under way. Sheds and fences need painting, flowers need potting, paths need laying, decking needs building, hedges need trimming, grass needs mowing, trees need pruning, gardens need landscaping, you know the drill! The variety of businesses that advertise with us keeps growing so if you stock or offer anything related to gardening and outdoor DIY, this is the feature for you.



#### Friday, 23rd May, 2025



### Feature Cake Fridges and Honesty Boxes

Editorial	The Shetland Times newsroom will contact companies for their editorial.
Photography	Supplied by the advertiser or by <i>The Shetland Times</i> photographer if required (no guaranteed usage).
What the feature is about	<b>SELLING FRESH HOME</b> baking from an outdoor fridge or placing home grown items in honesty boxes for the public to purchase has become a Shetland phenomenon! Make sure everyone out on their travels, from locals to those visiting our islands, knows all about your delicious offerings. That's a win, win for everyone!



Friday, 13th June, 2025



#### Feature Shetland Climate Festival

*Editorial* This is a news based feature compiled by *The Shetland Times* newsroom *Photography* although participating businesses may supply their own editorial text (400 word maximum).

Supplied by the advertiser or by *The Shetland Times* photographer if required (no guaranteed usage).

What the feature is about FOCUSING ON THE important issue of climate related news, we bring together a host of businesses with strong links to this sector. Published in the same week as the national event, we produce articles covering waste, sea litter, energy savings, recycling, future energy, growing local, biodiversity, insulation and all relevant climate services helping to combat the challenges of climate change.





#### Feature Oot and Aboot

Editorial	Supplied	by the adve	ertiser (100	words).
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*Photography* Supplied by the advertiser or by *The Shetland Times* photographer if required (no guaranteed usage).

What the feature is about ALL ATTRACTIONS AND events that keep people busy over the summer should include themselves in this pull out feature. Retail shops, street stalls, country shows, exhibitions, tourist attractions, bus tours, guided tours, visitor centres, cafes, eateries, community event fundraisers and places of interest – if you're included in this feature you'll enjoy the footfall benefits of folk being "Oot and Aboot", if you are not, you're definitely missing out.





#### Feature Rural Shops

- *Editorial* The Shetland Times newsroom will contact companies for their editorial. *Photography* Taken by *The Shetland Times* photographer (no guaranteed usage).
- What the feature is about **CELEBRATING THE ROLE** of community shops, beyond just the goods they are able to supply. Participating businesses are an integral, valued and important part of the communities they serve. This is very evident from the continued high praise they receive from customers. This feature is a celebration of the rural shop, their proprietors, staff and their all-important customers. Much appreciated by locals and visiting tourists alike it's a "catch all" feature that gets folk shopping in our rural businesses.



# Ports & Piers (Scalloway and rural)

#### Feature Ports and Piers

Editorial This is a news based feature compiled by The Shetland Times newsroom.

*Photography* Supplied by the advertiser or by *The Shetland Times* photographer if required (no guaranteed usage).

What the feature is about THE MARINE SECTOR is the lifeblood of Shetland's economy. Shetland's ports provide employment and amenities for locals and visitors and also help businesses surrounding the communities where they are located. This connection is embraced within this feature, pulling together marine and industry sectors as well as retail businesses (e.g. cafes, tours, artists, museums, youth centres, pubs and clubs etc.) based in and around the rural ports and piers to bring industry news and community related stories.



#### Friday, 22nd August, 2025



#### Feature Motoring

Editorial The Shetland Times newsroom will contact companies for their editorial.

Photography Taken by The Shetland Times photographer (no guaranteed usage).

What the feature is about

**TIMED TO COINCIDE** with the summer registration, this feature is designed to celebrate all motor vehicles – cars, vans, trucks, motorbikes, off-roaders and quads. If you are a dealership we can help you promote your range of vehicles, whether it's the latest electric car or a range of used vehicles. The feature is also a great place to promote your motoring-related services, whether that's servicing, MoTs, autobody services or anything else. It's also the best spot to let customers know about your range of motoring supplies from spare parts to professional cleaning solutions. Do you offer valets, tuning services or tyre replacements? Then this is a great place to promote yourself.





#### Feature Community Halls

*Editorial* Advertiser to submit hall event dates.

*Photography* No photography in this feature.

What the feature is about HAVING YOUR HALL and its contact details available in one of our highly visible page "border" advertising slots helps provide the opportunity for readers to book your venue for a variety of events. These can include concerts, sports, band practice, group meetings, squad practices, dancing, food evenings, meeting points, craft sales, fundraising and games nights. For only £59-84 we're here to help you get your diary full of bookings.

We will provide a fixed format for you to supply your event dates and details.





#### Feature Get Active & National Fitness Day

- *Editorial* This is a news based feature compiled by *The Shetland Times* newsroom although participating businesses may supply their own editorial text (400 word maximum).
- *Photography* Supplied by the advertiser or by *The Shetland Times* photographer if required (no guaranteed usage).
- What the feature is about A MIXTURE OF news based stories providing the opportunity to highlight the benefits and role physical activity plays across the UK and locally. Raising awareness brings people together and positively impacts their physical, mental and social wellbeing. Get readers motivated and break down any barriers that may be stopping someone getting started, showing that fitness benefits everyone.





## Homes, Interiors & Design

### Feature Homes, Interiors and Design

Editorial	The Shetland Times newsroom will contact companies for their editorial.
Photography	Taken by <i>The Shetland Times</i> photographer (no guaranteed usage).
What the feature is about	<b>EACH PERSON'S HOME</b> is their palace. This is therefore a very popular feature for home owners interested in home decor, furnishings, furniture, TVs, gadgets, fashion, current or passing trends. Being able to see, touch, test, sit in, lay down on or try products locally before buying them is the unique selling point for our participating advertisers. Invite our readership
	to visit your retail premises by booking your advertising slot with us, and allow them to benefit from your advice and product knowledge before

gaining another sale.





#### Feature Shetland Wool Week

	<i>The Shetland Times</i> newsroom will contact companies for their editorial. Supplied by the advertiser or by <i>The Shetland Times</i> photographer if required (no guaranteed usage).
What the feature is about	<b>CELEBRATING THE ANNUAL</b> and very popular Shetland Wool Week we also help to highlight the many related events and those participating. From designers, manufacturers, retailers and book sellers to practical classes, the range of yarn, patterns and accessories available, if you're in the knitwear trade, take advantage and be in our feature too!





#### Feature Health and Wellbeing

	Supplied by the advertiser (75 words). Supplied by the advertiser (no guaranteed usage).
What the feature is about	<b>WORLD MENTAL HEALTH</b> Day on 10th October is an international day for global mental health education, awareness and advocacy against social stigma. It's so important that our readers can access the services and advice they require locally. If your company or organisation is involved in this sector, or with general overall health and wellbeing, we welcome your participation.





### Feature Shetland Food and Drink

Editorial	The Shetland Times newsroom will contact companies for their editorial.	
Photography	Supplied by the advertiser or by <i>The Shetland Times</i> photographer if required (no guaranteed usage).	
What the feature is about	<b>EVERYONE LOVES AND APPRECIATES</b> good food and drink and this new feature is all about promoting the great products from Shetland. For everything from fish to homebakes, if you produce it, sell it or cook it, or if you are part of our hospitality trade then we aim to help you get even more well-known for your delicious produce.	





#### Feature Christmas Gifts

Editorial Supplied by the advertiser (75 words).

*Photography* Supplied by the advertiser (must supply high quality product images).

What the feature is about THIS FEATURE IS designed to help take the headache out of gift buying for our readers. As a Shetland-based company, we understand the need to support local firms and throughout the year our campaigns encourage people to shop locally. This is most important around the crucial Christmas rush. So take part to give your business the chance to pick up more local custom with our specially-designed feature that allows you to choose the items you want to promote. Get it right and it will help ensure your business enjoys a merry run-up to Christmas.





### Feature Business Christmas Greetings

	No editorial required for this feature. No photography in this feature.
What the feature is about	<b>LET YOUR CUSTOMERS</b> know when your business is open over Christmas and New Year and share your festive message with them in our comprehensive Christmas Business Greetings feature.
	It's also a nice opportunity to thank customers for their support throughout the year.



# How newspaper advertising boosts profit growth

If you want to grow your brand's profits, advertising in our newspaper will prove to be one of the most effective media for delivering results.

The effectiveness of advertising in our newspaper can have the following positive effects for your business.

- 1. Media plans that include advertising in news brands deliver a much higher level of effectiveness (measured in terms of market share, pricing power and profit growth) than plans that do not include news brands
- 2. During a period of falling advertising effectiveness, advertisers in news brands have increased the effectiveness of their campaigns
- 3. Combined use of print and digital is the most effective use of news brands so utilising our online advertising offers on shetlandtimes.co.uk will help you too
- 4. Advertisers using print and digital news brand platforms show a very strong uplift of all business metrics and especially of profit growth
- 5. News brands increase the effectiveness of other media
- 6. There is a stronger link between quality and trust with profit growth and effectiveness
- 7. The effects of trust are related to the use of the specific media
- 8. Trust effects remain stronger for advertisers in news brands
- 9. Advertisers using print and digital news brand platforms show the strongest growth in brand trust

Source: Based on research by Peter Field using IPA Databank 2012-2022 for profit cases

## Why local newspaper advertising is effective

We are committed to helping businesses working in Shetland thrive and make engaging with potential customers as easy as possible through the trusted medium of our weekly newspaper.

Our journalists live and work in the communities they serve and that enables them to produce unique and powerful content which is directly relevant to people's lives.

This matters for advertisers who face more choices than ever before. By investing in local media, clients can harness the unique and powerful connection that local media has with local communities at unprecedented scale.

Local news brands have always been highly trusted by readers and that converts into the extremely strong audience numbers we are seeing.

As misinformation becomes ever more sophisticated, news brands – the main driver of trusted journalism in the UK – will become even more important than they are now.



## 2026 Feature Publication Dates

Projected 2025 Feature Publication Dates. May be subject to change

Multiple booking discounts available when booking more than one feature.

Build your own package today and get the best coverage and deal.

Cafes and Coffee Shops	23rd Jan
Landwise	6th Feb
Harbour Voice	27th Feb
Energy Efficiency, Renewables and Recycling	20th Mar
Weddings	27th Mar
Landwise	3rd Apr
On the Water	10th Apr
National Pet Month	17th Apr
Gardening and Outdoor DIY	1st May
Cake Fridges/ Honesty Boxes	22nd May
Landwise	5th June
Shetland Climate Week	12th Jun
Rural Shops	19th Jun
Ports and Piers (Scalloway and rural)	3rd Jul
Landwise	7th Aug
Motoring	21st Aug
Community Halls	4th Sep
Get Active & National Fitness Day	11th Sep
Homes, Interiors and Design	18th Sep
Wool Week	25th Sep
Health and Wellbeing	2nd Oct
Shetland Food and Drink	6th Nov
Christmas Gifts	13th Nov
Landwise	20th Nov
Business Christmas Greetings	11th Dec

## 2025 Feature Publication Dates

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Landwise	7th Feb
Harbour Voice	28th Feb
Energy Efficiency and Recycling	21st Mar
Weddings	28th Mar
Landwise	4th Apr
On the Water	11th Apr
National Pet Month	18th Apr
Gardening and Outdoor DIY	2nd May
<b>Cake Fridges</b> / Honesty Boxes	23rd May
Landwise	6th Jun
Oot and Aboot	13th Jun
Shetland Climate Week	13th June
Rural Shops	20th Jun
Scalloway Ports and Piers	4th Jul
Landwise	1st Aug
Motoring	22nd Aug
Community Halls	5th Sep
Get Active Including National Fitness Day	12th Sep
Homes, Interiors and Design	19th Sep
Wool Week	26th Sep
Health and Wellbeing	3rd Oct
Shetland Food & Drink	7th Nov
Christmas Gifts	14th Nov
Landwise	21st Nov
Business Christmas Greetings	5th Dec